

HotelTechReport 

2020 BUYER'S GUIDE

# Staff Safety Devices

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Global Solutions



HotelTechReport 

2020 EDITION

# STAFF SAFETY DEVICES

A free and simple guide by **HotelTechReport** 

Buyers guide created in collaboration with

**ASSA ABLOY**

Global Solutions

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# WHAT IS A STAFF SAFETY DEVICE?





Hotel employees servicing guestrooms have long been exposed to numerous threats due to the fact that they typically work alone in such areas. From all too common occurrences of assault or theft, the real danger that housekeepers can find themselves in has resulted in employees feeling a sense of fear in carrying out their daily responsibilities, with hotel operations suffering and opening themselves up to legal liability. Staff safety technology finally resolves these challenges by returning sentiments of safety to employees and providing them with the protection that they deserve.

According to a survey of 487 housekeepers in Chicago in fact, 96 percent indicated that they would feel safer if they were equipped with a wearable panic button. Not only providing hoteliers with an ability to mitigate or altogether avoid threats to staff, staff safety technologies further allow hotel employees to concentrate on tasks at hand with the knowledge that their security is always a priority.

Complying with the growing number of ordinances that now require hotels to provide panic buttons, staff safety technology ensures that employees can alert first responders as soon as they feel endangered. By simply pressing a distress button, hotel staff can instantly transmit their precise real time location so that help always arrives swiftly. This latest technology provides hotel staff such as housekeepers with the vital assurance that assistance is always moments away in the event of a threat to their safety.

# *What are the* **KEY BENEFITS OF STAFF SAFETY DEVICES?**



## **1 Minimize risk & liability**

Staff safety solution can significantly lower the occurrence of assault on hotel employees. This means that hotels will experience a major decrease in the number of assault reports and associated legal issues. As the technology becomes more recognized, staff safety will also serve as a deterrent and may be able to even eliminate instances of assault from arising.

## **2 Reduce employee turnover**

One of the industry's largest costs is staff turnover with the Bureau of Labor Statistics reporting a hospitality turnover rate of six percent each month. Providing employees with a staff safety solution provides assurances that they are working in a safe environment and that they are an integral part of hotel operations, reducing the chances that staff begin to look elsewhere for employment.

## **3 Employee satisfaction & peace of mind**

Employees that do not need to fear for their safety are able to more effectively complete their tasks on a daily basis. This results in responsibilities being completed faster and with more care. Staff members can also feel more confident in approaching and interacting with guests to ensure that their needs are met, resulting in improved hotel reputations and guest scores.

# 2020 Trends & Themes

## TREND

### **Laws, regulations & initiatives**

Staff safety devices are now mandated in many states in the US with more regions continuing to follow suit. Implementing this technology is also part of the AHLA Five Star promise, with major brands expecting to complete installation in all hotels by 2020.

### **Increasing operational & staff efficiency along with enhancing guest satisfaction**

By making staff members feel more secure, staff safety technology contributes to more efficient operations by providing employees with an ability to focus on their tasks instead of being concerned with their own security. This translates into an ability to enhance the guest experience by maintaining faster and more effective operations.

### **Enhanced technology integration**

Advanced staff safety platforms are able to seamlessly integrate with a hotel's IoT, BLE & WiFi based infrastructure. This not only provides hoteliers with an ability to more efficiently oversee and manage their operations, but also opens up opportunities to add functionalities that increase guest satisfaction and revenues while lowering costs.





# What features to look for

- Alert management dashboard**  
Ensuring visibility when alert goes off to guarantee that action is taken swiftly.
- Text alerts**  
Reporting back and forth between the system and responders in the field.
- Real time location updates**  
Ensuring responders reach the correct scene of an emergency as quick as possible.
- Complete forensic report for each alert**  
Enhancing response efficiency while reducing legal liability by providing in-depth details/evidence on actions during a specific alert in the event of an investigation or court case.
- Advanced system scalability**  
Using a cloud-based system, hoteliers can later leverage their real time location-based tracking infrastructure to implement an array of efficiency-enhancing functionalities. These can include asset tracking abilities to locate the real time whereabouts of amenities such as AV equipment or baby cribs. Other features that can be added also include guest wayfinding navigation, conditional monitoring of motorized equipment and proximity marketing to guest devices.



# Want to easily compare features of top rated staff safety device products side-by-side?

The screenshot shows a web interface for comparing three staff safety devices: ASSA ABLOY Global Solutions Staff Safety, Knowcross Panic Button, and Gaurd Llama. The interface includes a navigation menu with tabs for Ratings summary, Features, Customers, Pricing, Reviews, Screenshots, Integrations, and Recent News. The 'Features' tab is active, displaying a comparison table. Each product card includes a logo, name, star rating, number of reviews, and a 'Get Proposal' button. The comparison table lists features such as Safety button hardware, Employee location tracking, Employee groups, Alerts & notifications, Contact attempt history, Safety checkin request, Admin dashboard, and Bluetooth beacon, with green checkmarks indicating which products support each feature.






Feature	ASSA ABLOY Global Solutions Staff Safety	Knowcross Panic Button	Gaurd Llama
Safety button hardware	✓	✓	✓
Employee location tracking	✓	✓	✓
Employee groups	✓	✓	✓
Alerts & notifications	✓	✓	✓
Contact attempt history	✓	✓	✓
Safety checkin request	✓	✓	✓
Admin dashboard	✓	✓	✓
Bluetooth beacon	✓	✓	✓

Launch Comparison →



# Top Rated Products

Top rated vendors in the category to add to your shortlist.

 <b>ASSA ABLOY Global Solutions Staff Safety</b> Staff Safety Devices
 <b>Knowcross Panic Button</b> Staff Safety Devices
 <b>Gaurd Llama</b> Staff Safety Devices
 <b>TraknProtect</b> Staff Safety Devices
 <b>React Mobile</b> Staff Safety Devices

[View rankings and live leaderboard](#)





# Want custom recommendations for your hotel in under 2-minutes?

Launch software finder →

The screenshot displays the HotelTechReport 'Software Finder' interface. The main heading is 'Select the type of hotel'. Below this are three filter sections: 'HOTEL TYPE' with a dropdown menu, 'NUMBER OF ROOMS' with a dropdown menu, and 'REGION' with a dropdown menu. At the bottom of the filter section are 'Prev' and 'Next' buttons. To the right, there is a testimonial from Tamara Mims, President at Four Sisters Collection, with a photo and text: 'Deciding to switch our entire portfolio to a new PMS was a really difficult decision. Hotel Tech Report and helped us find the perfect solution for the unique needs of our portfolio.' Below the testimonial is a call to action: 'Take the quiz, get your FREE hotel software recommendations. Custom advice based on data from thousands of verified reviews. Free demos & price quotes. Connect with top rated vendors.' A notification card in the top right corner says 'IT'S A MATCH!' with a 'VIEW MATCHES' button and icons for a heart, a lightning bolt, and a red X.

Helping thousands of hoteliers make better buying decisions every month



Denihan Hospitality Group



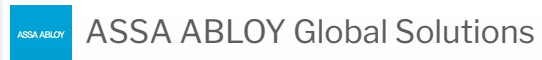
# What hoteliers like you are saying...



General Manager from [Huntington Beach](#)

“Very user friendly and easy to navigate. Reporting is a plus over old system. Everything that we have had to do in the system has been seamless.”

Review of



IT Manager from [Panama](#)

“Security for our customers and business. Robust and stable system, necessary for the operation of the business. Efficient technical service to our requests; in response time of your staff and in parts.”

Review of





# Featured review



“Security for our customers and business. Robust and stable system, necessary for the operation of the business. Efficient technical service to our requests; in response time of your staff and in parts.”

## IT Manager

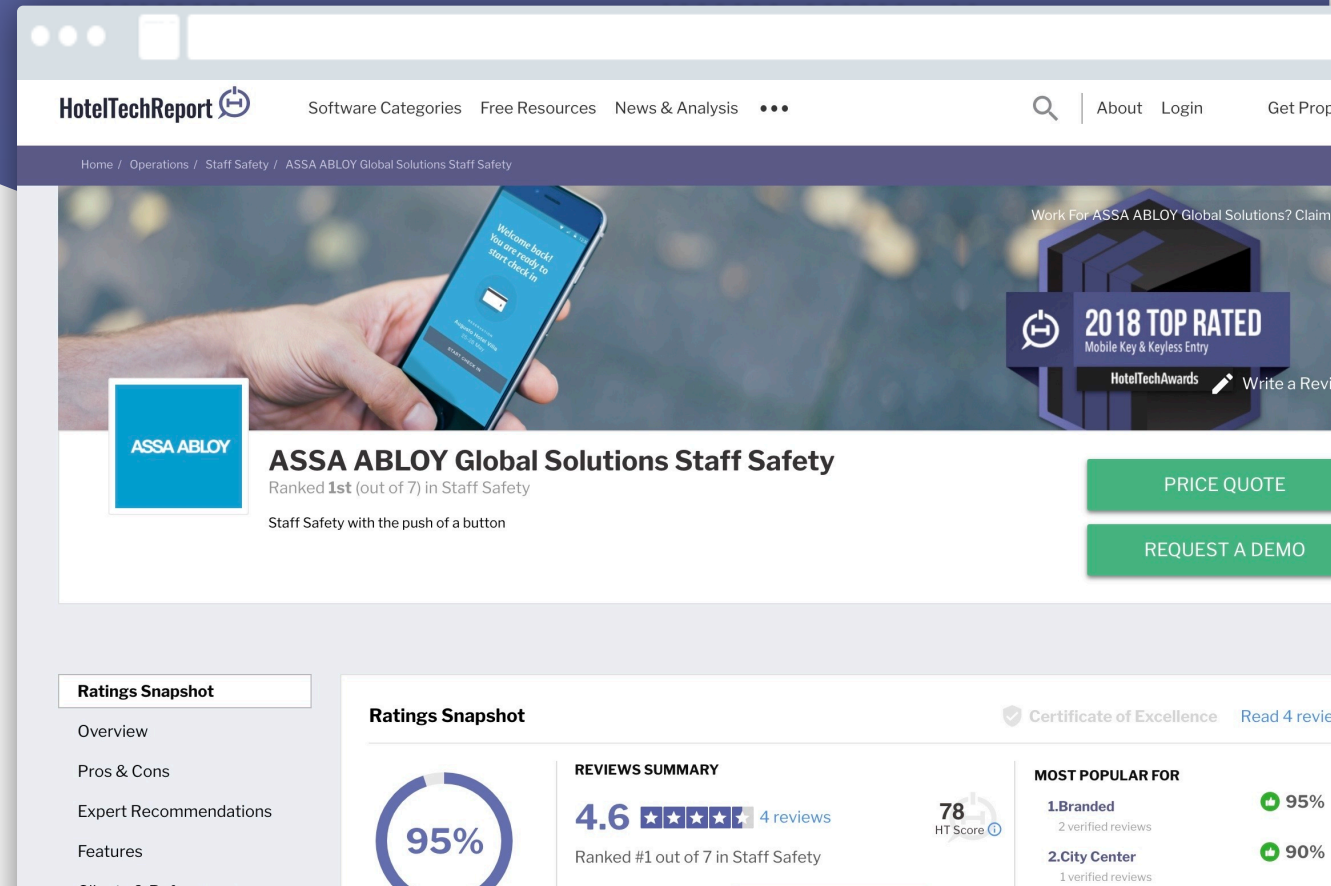
City Center Hotel in David (Panama)

 Verified by Hotel Tech Report

# ASSA ABLOY

Global Solutions

[Read more reviews](#) →

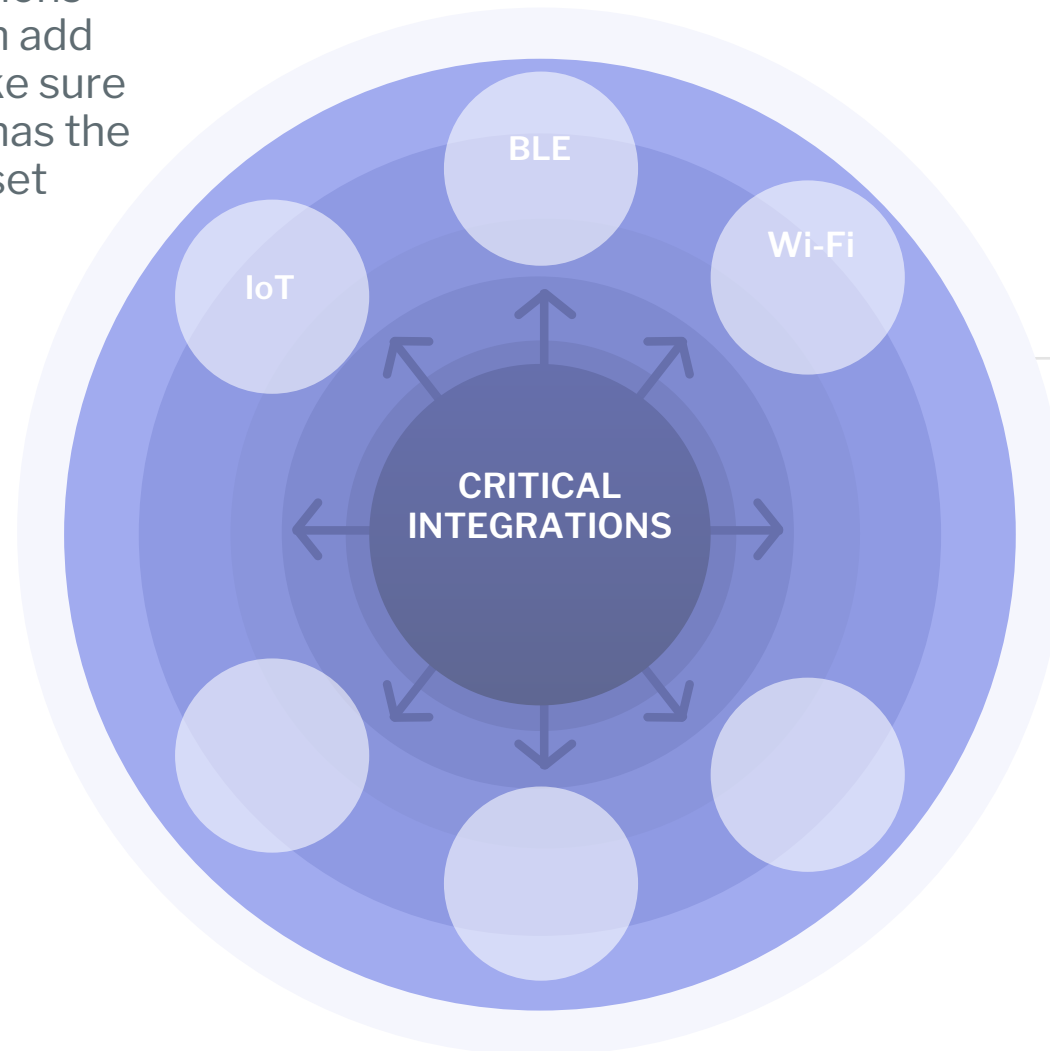


The screenshot shows a web browser window displaying a review on the HotelTechReport website. The page title is "ASSA ABLOY Global Solutions Staff Safety". The review is from an IT Manager at the City Center Hotel in David, Panama, and is verified by Hotel Tech Report. The review text is: "Security for our customers and business. Robust and stable system, necessary for the operation of the business. Efficient technical service to our requests; in response time of your staff and in parts." The page also features a "Ratings Snapshot" section with a 4.6 star rating (4 reviews) and a 78 HT Score. A "Ratings Snapshot" sidebar on the left lists: Overview, Pros & Cons, Expert Recommendations, and Features. A "Ratings Snapshot" section on the right shows a 95% rating. The page also includes a "2018 TOP RATED" badge for Mobile Key & Keyless Entry and buttons for "PRICE QUOTE" and "REQUEST A DEMO".

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# Critical integrations

Without the right integrations even the best product can add complexity and cost. Make sure any vendor you consider has the integrations you need to set your team up for success.



## IoT

Integrate with existing beacons and sensors to obtain more accurate real time location readings.

## BLE

Bluetooth Low Energy (BLE) transmission allows for more precise real time location tracking without taking up Wi-Fi bandwidth.

## Wi-Fi

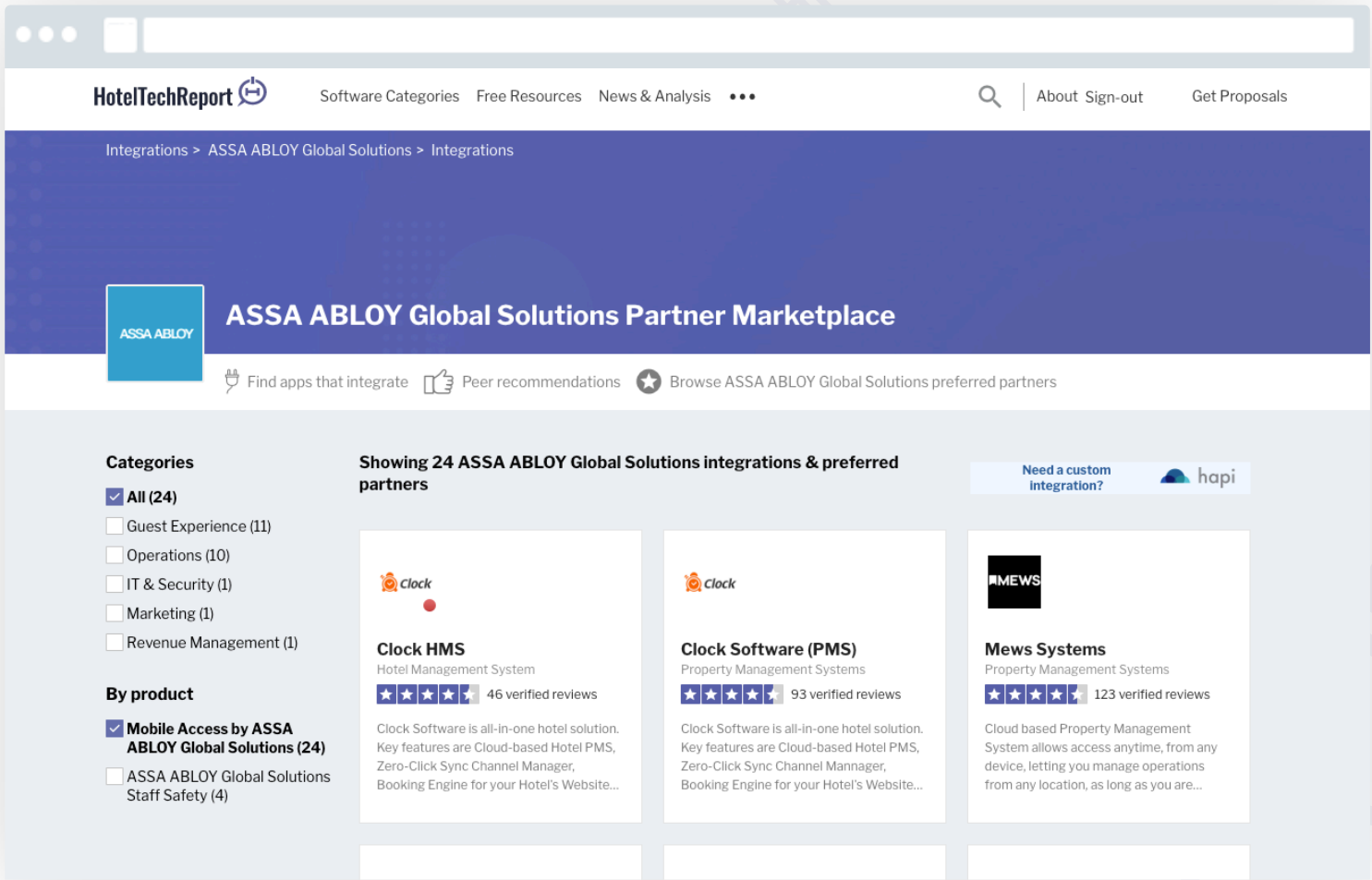
Wi-Fi integration enables devices to transmit signals back to the management portal for reporting and analytics.

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# Looking for integrations?

Browse hundreds of integrations for top rated mobile key & keyless entry products to save time, drive revenue and automate your workflows

[Browse top integrations](#)



The screenshot shows the HotelTechReport website interface. At the top, there's a navigation bar with 'HotelTechReport' logo, 'Software Categories', 'Free Resources', 'News & Analysis', and utility links like 'About', 'Sign-out', and 'Get Proposals'. Below the navigation, a breadcrumb trail reads 'Integrations > ASSA ABLOY Global Solutions > Integrations'. The main header features the 'ASSA ABLOY' logo and the title 'ASSA ABLOY Global Solutions Partner Marketplace'. Below this, there are three filter options: 'Find apps that integrate', 'Peer recommendations', and 'Browse ASSA ABLOY Global Solutions preferred partners'. The main content area is divided into a left sidebar and a main grid. The sidebar has two sections: 'Categories' with options like 'All (24)', 'Guest Experience (11)', 'Operations (10)', 'IT & Security (1)', 'Marketing (1)', and 'Revenue Management (1)'; and 'By product' with 'Mobile Access by ASSA ABLOY Global Solutions (24)' and 'ASSA ABLOY Global Solutions Staff Safety (4)'. The main grid is titled 'Showing 24 ASSA ABLOY Global Solutions integrations & preferred partners' and includes a 'Need a custom integration?' button with the hapi logo. Three product cards are visible: 'Clock HMS' (Hotel Management System, 46 verified reviews), 'Clock Software (PMS)' (Property Management Systems, 93 verified reviews), and 'Mews Systems' (Property Management Systems, 123 verified reviews). Each card includes a brief description of the product's features.

# What questions should smart buyers ask vendors?



- 1** What IT infrastructure is needed to implement an effective staff safety solution?
- 2** Does the platform offer scalability options to use the network for other functions that enhance overall operational efficiency and guest satisfaction?
- 3** How do the admin and login protocols function and how can a hotel be sure that the appropriate personnel receive an alert the moment it is transmitted?
- 4** What level of detail does a solution provide in terms of location accuracy and can it provide responders with real time updates if an endangered employee changes their location?
- 5** Can the platform provide adequate data storage and backup for every alert event that is transmitted?

# Pricing & Implementation Guidance



## Pricing

What are the typical pricing models and ranges that I should budget for?

### HARDWARE EXPENSE

PRICE RANGE \$5-\$40/device

### IMPLEMENTATION & TRAINING

PRICE RANGE \$5-\$20/device

### MONTHLY SUBSCRIPTION

PRICE RANGE \$1-\$3/device/month



## Implementation

What does the typical implementation timeline and process look like to go live?

By working with an established and reputable provider, hoteliers can expect a seamless implementation process with minimal disruption to existing operations. To ensure that staff are fully aware of how the platform operates and are comfortable with using its features, a vendor should be able to provide comprehensive training as well as 24/7 tech support should any issues arise. Vendors should further be expected to provide updates and notifications when the system is down or when performance problems are detected, along with an ability to provide a swift resolution to ensure that security integrity is consistently maintained.

IMPLEMENTATION TIMELINE 2-4 weeks







# How do I measure success?

## Employee Safety

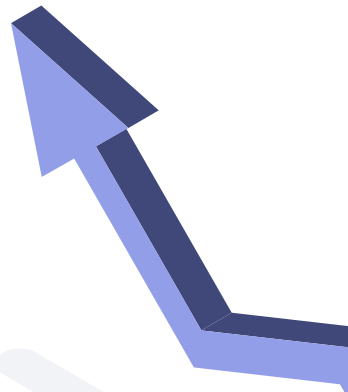
Invest in the safety of your employees which is a hotel's most valuable asset – Staff that feel protected also feel that they are valued and are more willing to go the extra mile in ensuring a successful business and satisfied guests.

## Reduction in Liability

Reduce exposure to staff assault liability while enhancing your hotel's image as a truly safe environment- Swift response times can dramatically lower the level of harm that an employee may experience and can even prevent any injury from occurring in the first place.

## Regulation Compliance

Conform to local staff safety requirements while enhancing opportunities to strengthen hotel efficiency and guest satisfaction- Advanced staff safety technologies not only ensure that hoteliers conform to newly enacted laws but also provide properties with a locations-based infrastructure that can be tailored to fit an array of operational and guest service needs.



# Featured staff safety devices success stories

Read real stories from hoteliers like you about how they leveraged staff safety solutions to de-risk their property and keep employees safe.



## Case Study: Residence Inn Long Beach

With local regulations in effect that mandate the presence of staff panic devices at all hotels throughout the region, Residence Inn Long Beach Downtown leadership opted for a head start in identifying and implementing a solution that could ensure employee safety at all times.

Presented



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# Further reading

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## ASSA ABLOY Global Solutions Unveils Vostio Location Solutions with Staff Safety Alert Features at HITEC Minneapolis

Stockholm - ASSA ABLOY Global Solutions is set to debut its latest enhancements in staff safety technology, officially unveiling its Vostio Location Solutions platform at this year's

## AHLA Initiative: Everything You Need to Know About the 5-Star Promise

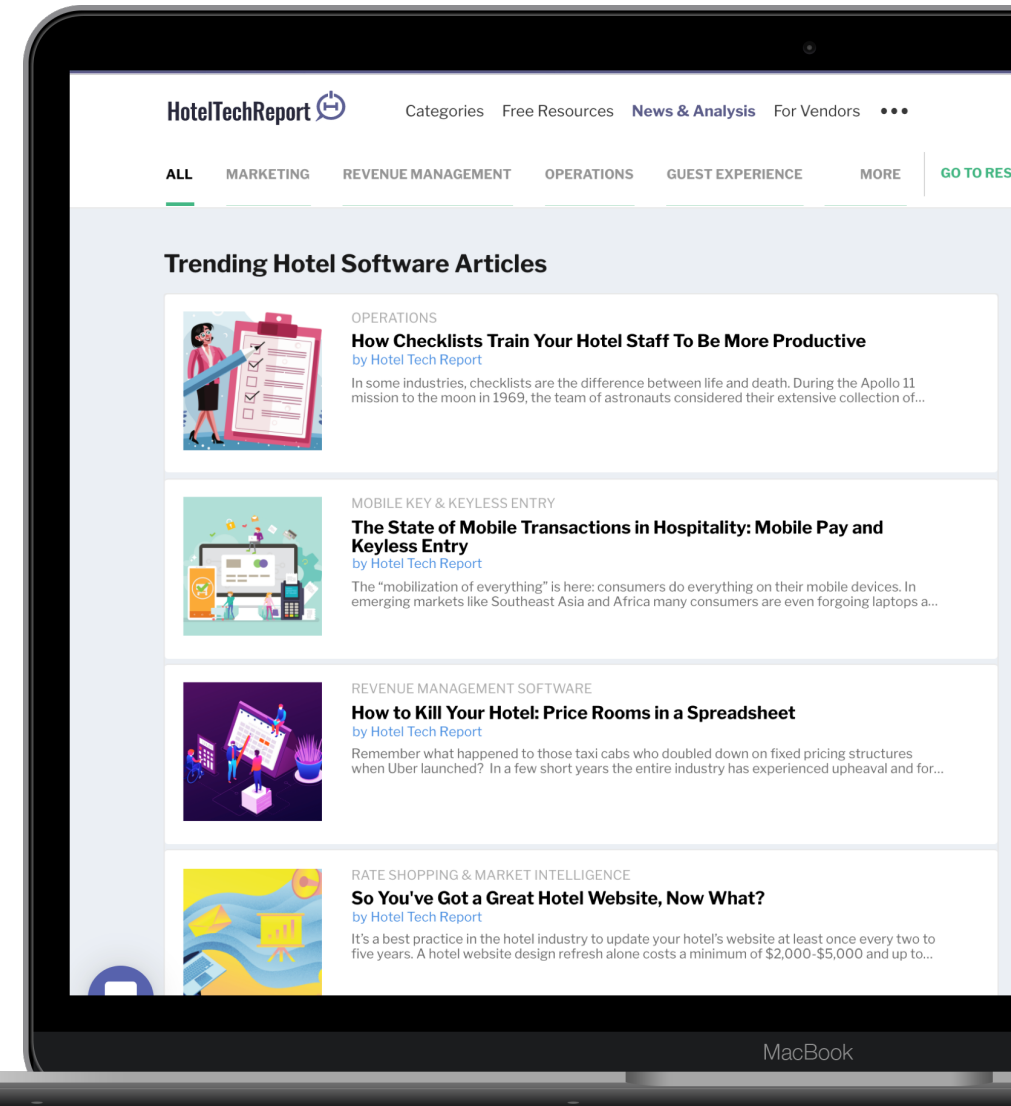
The AHLA (American Hotel & Lodging Association) wants to know: is your hotel doing enough to protect its most vulnerable staff? Often alone and isolated from other staff, your housekeepers and maintenance workers

## ASSA ABLOY Hospitality Named 2020 HotelTechAwards Top Rated Keyless Entry Provider

January 15, 2020 - Hotel Tech Report has named ASSA ABLOY Hospitality 2020's Top Rated Keyless Entry provider for its Mobile Access digital key solution based on data and reviews from existing customers. Over 100 of the world's elite

## Hotel Entrance: How to Make It Truly Welcoming

The entrance to your hotel is a mission statement – it is a visual layout of your goals as a service. Since it is the first thing any unsuspecting arrival will see, you need to make sure it looks the occasion and represents exactly what



Read more insights & advice on Hotel Tech Report

SPECIAL THANKS TO OUR SPONSOR FOR MAKING THIS FREE GUIDE POSSIBLE

# ASSA ABLOY

## Global Solutions

With our Staff Safety solution you can keep your employees safe at work. Whenever your staff encounters trouble, they can call for help by pressing the distress button. For rapid response in an emergency or distress situation, you can pinpoint an employee's location in real time.



# Have questions?

Head to [www.hoteltechreport.com](http://www.hoteltechreport.com) for:



Custom recommendations



Unlimited reference checks



Vendor price quotes



Shortlist & compare vendors



Product demos



Premium content, guides & reports



Chat with an advisor



Find top integrations



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